



A year to remember and a year to look forward to!

December 31st 2015

Edgemark is closing the year 2015 with a bang! 2015 shows a **21.2% increase in revenues over 2014**. This growth is connected to the addition of 3 new clients and expansion into 2 new states. Edgemark's continued growth demonstrates the company's ability to adapt to new regulations while still maintaining fast turn times and quality service to both its vendors and clients.

Although the inventory of foreclosures has shrunk during 2015, Edgemark has been awarded more properties and larger contracts, overtaking its competition and growing in a time of downturn for most of the industry. Although many factors contributed to 2015's success, Edgemark's revamped vendor training, over-haul of its internal structure and processes, and hand-in-hand development of 3rd party products with its clients and vendors were the biggest factors in the success of 2015.

Edgemark looks to continue this growth into 2016 with expanded territory and volume from its existing clients who are trusting more and more in Edgemark's service and ability to get the job done where others can't.

Determined not to become complacent, Edgemark has already set plans to expand both its vendor network and home office staff for new Quality Control departments to decrease follow-ups and increase bid approval numbers. **Field office openings in strategic cities** is also not an unlikely scenario for the coming year. Along with Quality Control, Edgemark plans to add additional vendor hotline support for the 2016 grass cut season to increase phone coverage for its field vendors.

Early predictions for 2016 show a similar trend to 2015 with an **expected 22.8% increase in revenue over the 2015 year**. This growth gives existing vendors more opportunity for work and expansion while also opening the door for new vendors to join the Edgemark team.

2016 is set to be an exciting year of growth and opportunity. It is a good time to be affiliate with the Edgemark brand.

Edgemark Solutions, LLC

3317 E Bell Rd Ste 101-189

Phoenix, AZ 85032

Main Line: 623.888.6950